Career Services Center | Coppin State University | 2500 West North Avenue | Baltimore, MD 21216 410.951.3919 | f.410.951.3920 | careerdev@coppin.edu | www.coppin.edu/careerservices

Transferable Skills Survey

Communications Skills	Human Relations/Interpersonal Skills
Speak effectively	Develop rapport
Write concisely	Sensitive to the needs of others
Listen attentively and objectively	Convey feelings appropriately
Facilitate group discussions	Provide support for others
Present ideas effectively to large and	Collaborate effectively with others to
small groups	achieve goals
Read or speak another language	Motivate people into action
Use the internet and e-mail to present and	Interact and appreciate people from
exchange information	diverse backgrounds
Communicate well with diverse groups	Assess learning styles and respond
Express opinions and preferences	accordingly
respectfully	Maintain group cooperation
Research & Planning Skills	Work Survival Skills
Identify problems and needs	Cooperate with all levels in group or
Investigate and report findings	organization

Manage obstacles with persistence Manage time effectively Utilize the web to conduct research Attention to detail Compile numerical/statistical data Enlist help when necessary Create innovation solutions to complex Accept responsibility Set and meet deadlines problems

Leadership & Management Skills

- Lead or direct a team
- Consult and recommend solutions
- Appraise and evaluate work of others Coach, guide, encourage individuals to
- achieve goals
- Facilitate conflict management
- Delegate responsibility
- Initiate new ideas

- Successfully juggle multiple demands
- **Prioritize** tasks

Taken in part from: "76 Career Related Liberal Arts Skills" by Paul Breen, American Association of Higher Education Bulletin, October 1981. http://www.d.umn.edu/kmc/student/loon/car/self/career_transfer_survey.html