

Cornelius Session, DBA, MSM, MA

Fredericksburg, VA – 202.531.9492 – csession@coppin.edu.com – [LinkedIn](#)

Business and Communications Leader

Leadership Development
Management
Project Management
Operations Management
Program Development
Communications
Educational Leadership
Teaching Effectiveness
Process Improvement
Stakeholder Engagement
Research and Development
Qualitative Analysis
Quantitative Analysis
Team Development
Cross-Team Collaboration

Analytical, highly adaptable professional with extensive experience developing, deploying and evaluating systems aimed at improving quality and efficiency.

Accomplished communicator skilled in building and strengthening relationships with stakeholders across functions to drive cohesive and strategic operations.

Knowledgeable and experienced project manager skilled at managing high-level projects in fast-paced environments.

Experienced professor skilled at managing, modifying, and developing courses in project management, communication, leadership, data analytics, and business ethics.

Published author and expert in understanding the relationship between communication, trust, and team performance.

Strong knowledge and comfort within numerous technical environments, along with all peripheral processes.

TEACHING EXPERIENCE

COPPIN STATE UNIVERSITY – BALTIMORE, MD

2026-Present

Senior Lecturer of Management

Business Management and Leadership faculty member at Coppin State University, committed to preparing students for leadership in today's dynamic organizations. I integrate real-world application, mentorship, and coaching into my teaching while supporting student success and community engagement consistent with Coppin State's HBCU mission.

PROFESSIONAL EXPERIENCE

UNITED STATES DEPARTMENT OF STATE – WASHINGTON, DC

2012-2025

Senior Media and Content Strategist

Principal strategist and visionary for live broadcast operations, both received and sent to major news outlets, involving key stakeholders such as the secretary of state, senior officials, diplomats, ambassadors, and foreign service officials. Produce and direct live coverage events to increase U.S. diplomacy, which entails managing video streams, social media platforms, and webinars. Complete post production strategies and reviews in preparation for ongoing process improvements.

- Created an internal anonymous survey with 50 participants to help the leadership team understand how to use the results to improve processes in overall team performance and collaboration.
- Collaborated with senior engineers to create a remote broadcast and live streaming system that increased productivity by 50%.
- Revised daily operational procedures to decrease event failure and minimize wasteful spending by 30%.
- Collaborated with producers and media specialists to create live streaming of content to social media platforms such as YouTube, Facebook, and Twitter.
- Received "Certificate of Appreciation" award for resourcefulness, dedication, and teamwork in providing critical support to the Secretary of State and Spokesperson during the COVID-19 pandemic.
- Received "Outstanding Performance" awards for managing the former Secretary of State Rex Tillerson and USAID Administrator Mark Green live remote events.

UNITED STATES COMMODITY AND FUTURES TRADING COMMISSION – WASHINGTON, DC

2011-2012

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Career Progression (Cont.)

Senior Technical Advisor

Conceptualized, developed, and integrated equipment maintenance strategies; proactively cutting costs and repairs. Appointed to provide key support to the commissioners and chairman, while attending daily government meetings and events spread throughout multiple locations. Collaborated with major media outlets for delivery of event coverage.

- Slashed department operating costs by 80% with design of internal digital signage system.

UNITED STATES SECURITIES AND EXCHANGE COMMISSION – WASHINGTON, DC

2010-2011

Audio Video Consultant

Built all aspects of audio and visual solutions for on-site meeting rooms to enhance end-user experience. Produced and edited live video events held across several locations, both on-site and remotely, that increased the SEC's media platforms, productions, and distributions.

- Recognized for producing seamless high-level media events and solutions to increase the value of conferences.

UNITED STATES MINT – WASHINGTON, DC

2007-2009

Communications and Technical Consultant

Designed Videophone Project to be utilized for hearing-impaired internal employees; presenting project scope, time and overall cost to strategic leadership. Delegated department tasks and workloads amongst engineers to meet project deadlines and stated timeframes.

- Decreased communication failures by 50% with detailed redefined team processes and procedures.

AUTOMATION TECHNOLOGIES, INC. – VIENNA, VA

2006-2007

Systems Analyst

Supervised the redesign and implementation of company's website, offering a user-friendly and seamless navigation process. Collaborated with internal departments on best practices for a communication plan, ensuring chain of command.

- Designed rating system to capture project performance and define vendor selection for future collaboration.

CAPITAL ONE – MCLEAN, VA

2005-2006

Multimedia Production Analyst

Visualized and brought to life the signage project for Capital One's Conference Center; cutting projected project plan cost and time by 30%. Developed training solutions for teams and managers throughout project lifecycle by trial and error to define best practices.

- Spearheaded the design and implementation of a multimedia editing and distribution suite; cutting costs by 50%.

TECHNICAL PROFICIENCIES

MICROSOFT OFFICE SUITE | MICROSOFT VISIO | MICROSOFT PROJECT | CANVAS | BLACKBOARD | SALESFORCE | REMEDY | LUCID CHARTS | FOOTPRINTS | SLACK | XYTECH | FINAL CUT STUDIO | BRIGHTCOVE | ADOBE CREATIVE STUDIO | BLUEJEANS | ZOOM | WEBEX | CISCO/TANDBERG | POLYCOM | TELESTREAM | MEDIA CLEANER PRO | VIEWCAST | WATCHITOO | SHAREPOINT | HTML | MICROSOFT LYNC | AUDIO/VISUAL EQUIPMENT | ENCODERS | SWITCHERS | DIGITAL SIGNAGE | OMNEON PLAYBACK SERVERS | RECORDING SYSTEMS | MEDIA PLAYERS | COMPRESSION TOOLS | DIGITAL MEDIA FORMATS | TERADEK | CORE MANAGEMENT

EDUCATION

Walden University, Minnesota

Doctor of Business Administration, Strategy and Innovation

Colorado Technical University, Colorado

Master of Science, Project Management

New School University, New York

Master of Arts, Media Studies

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Career Progression (Cont.)

Rutgers University, New Jersey
Bachelor of Arts, Journalism and Mass Media

CERTIFICATES

Harvard Business School (HBS) Online

Negotiation Mastery

Colorado Technical University, Colorado

Project Management | Business Management | Change Management

PUBLICATIONS

Dissertation: Relationship Between Organizational Trust, Communication,
and Team Performance Within Virtual Teams, *May 2021*